

# commercial

**Above all, it's about people**

## **Your Role as a Commercial Management Trainee**

This programme is designed for potential quantity surveyors, a vital part of any construction project. As well as ensuring that a project is financially viable, they build dynamic relationships with trade contractors and suppliers and safeguard our contractual position.

The Commercial Training programme, accredited by the Royal Institute of Chartered Surveyors, is a key step to becoming a chartered quantity surveyor.

The programme combines in-house technical and interpersonal skills training with responsibility on one of our many jobs from day one. This gives you the opportunity to put theory into practise every day. You will also receive structured on-the-job training in all elements of the construction process and be supported in your pursuit of professional qualifications or further education.

As a member of the on site quantity surveying team, you will be responsible for many functions including:

- Ensuring that we obtain the maximum return in respect of works undertaken, maintaining a positive amount of cash held within Wates
- Maintaining relationships with clients, designers, subcontractors and suppliers, through dealing fairly and professionally in financial and contractual matters
- Safeguarding our contractual position relating to progress of the works, design responsibility and our legal obligations to sub-contractors regarding payments
- Provide sound contractual, commercial and financial advice to other departments and to line management, including the preparation of reports

You will be a very important member of the team, responsible for the successful outcome of projects undertaken by the Wates Group.

Imagine in years to come walking past an impressive building and being able to say; "I was part of a team that built this safely and profitably.